



Institute Leadership Team

The leadership team of the Marriner S. Eccles Institute for Economics and Quantitative Analysis consists of three faculty members who have strong academic pedigrees, all earning their doctorates from Stanford. They previously served as faculty at institutions including the London School of Economics, Princeton University and the Kellogg School of Management at Northwestern University.

Adam Meirowitz, director

Adam Meirowitz joined the David Eccles School of Business at the University of Utah in July 2015 and is currently the Kem C. Gardner professor of finance. Meirowitz brings a unique perspective to the school with his background in both politics and economics. He spent the previous 14 years at Princeton University.

Meirowitz's research and teaching interests include positive political theory, game theory, social choice theory, information aggregation and learning, electoral politics, congressional politics, conflict and preference estimation. His research often focuses on the use of game theory and quantitative methods to study collective decision-making and political institutions.

His research has been published in more than a dozen journals, including *Journal of Economic Theory*, *Games and Economic Behavior* and *Economics and Politics*. His current research projects include: the study of bargaining and investing, limiting equilibria in voting games, arms sales and conflict, and vote buying.

Meirowitz earned his doctorate in political economics from Stanford in 2002, along with a master's degree in economics. He earned a master's of public policy analysis from the University of Rochester in 1997, and a bachelor's of political science and economics from that institution in 1996.

Luis Rayo

Luis Rayo is an applied economics theorist specializing in incentive theory and information economics. He joined the David Eccles School of Business in 2014 as a professor of finance and holds the John W. McIntyre Family Chair in Free Market Economics. He is also a research fellow at the prestigious Centre for Economic Policy Research.

Rayo publishes his research in leading international economics journals — including the *Journal of Political Economy*, *Econometrica*, the *Review of Economic Studies* and the *American Economic Review* — and has co-authored with leading economists such as Douglas Bernheim (Stanford), Ilya Segal (Stanford), Luis Garicano (London School of Economics) and the late Nobel Laureate Gary Becker.

His work covers a wide range of topics, including organizational economics, political economy and the link between income and happiness. His research has been cited in leading media outlets such as *The Washington Post*, *The New Yorker*, *Bloomberg Businessweek* and *The Chronicle of Higher Education*. He has also been an invited speaker at every top 10 economics department and top five business schools worldwide.

Rayo earned a doctorate in economics from Stanford University in 2002. He earned his master's and bachelor's degrees in economics from the Instituto Tecnológico Autónomo de México in 1998.

Scott Schaefer

Scott Schaefer is the Kendall D. Garff Chair in Business Administration and professor of finance at the David Eccles School of Business at the University of Utah. He is also Visiting Professor of Management and Strategy at the Kellogg School of Management at Northwestern University.

Schaefer is co-author of "Roadside MBA: Backroad Lessons for Executives, Entrepreneurs, and Small Business Owners," and co-author of the leading textbook "Economics of Strategy." He joined the U faculty in 2005, and served as associate dean at the David Eccles School of Business from 2009 to 2012. From 1995 to 2005 he was a faculty member at Kellogg, where he held the Richard M. Paget Chair in management policy. He was the Jon M. Huntsman Presidential Visiting Professor of Economics and Finance at Utah State University during fall 2012.

Schaefer earned a doctorate in economic analysis and policy from the Stanford Graduate School of Business in 1995. He holds a bachelor's degree from Stanford University, with a double major in economics and mathematical and computational sciences.